



## *Product Data*

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Subject: **Switchgear UTILITY List**

File 100

Square D's increased efforts to secure UTILITY business has prompted us to issue a list of major UTILITY projects. A most significant part of Square D's growth of Middletown switchgear products for the 1980's will be sales to the UTILITY INDUSTRY.

### **METAL-CLAD SWITCHGEAR**

#### **ORDERS:**

Potter Plant	Braintree, Massachusetts
Coleman Substation	Paducah Power
Muscatine Plant 9	Muscatine, Iowa
Bertelsen Substation	Eugene, Oregon
Park Fletcher Substation	Indianapolis Power & Light
School Street Hydro Site	Niagara Mohawk

#### **APPROVED BIDDER TO:**

Northern Indiana P.S.  
Niagara Mohawk  
Tampa Electric  
Pacific Gas & Electric  
Allegheny Power  
Tennessee Valley Authority  
Indiana Michigan  
West Penn Power  
San Diego Gas & Electric  
Missouri Power & Light  
Public Service of Oklahoma  
Union Electric Company  
Mississippi Power & Light

### **LOW VOLTAGE METAL ENCLOSED SWITCHGEAR**

#### **ORDERS:**

San Juan Plant	Public Service, New Mexico
Muscatine Plant 9	Muscatine, Iowa
MacIntosh Plant	Lakeland, Florida
J. K. Smith Power Station	East Kentucky Power Cooperative

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### **LOW VOLTAGE METAL ENCLOSED SWITCHGEAR, cont'd.**

Big Bend 4 Plant	Tampa Electric
Boardman Plant	Portland General Electric
Killen Plant	Dayton Power & Light
Gerald Gentleman Station	Nebraska Public Power
GRDA-1	Grand River Dam Authority

#### **APPROVED BIDDER TO:**

Cincinnati Gas & Electric  
Kentucky Utilities  
Eastern Kentucky Power  
Tennessee Valley Authority  
Pacific Power & Light  
Allegheny Power  
Utah Power & Light  
Southern California Edison

### **MAJOR UTILITY CONSULTANTS WITH WHOM WE HAVE WORKED:**

Bechtel Corporation  
Brown & Root  
Charles T. Main  
Ebasco Services  
Gilbert/Commonwealth  
Sargent & Lundy  
Southern Company Services  
Stearns-Roger Corporation  
Stanley Consultants  
Stone & Webster  
United Engineers

Our participation in the Power Systems Engineering Seminars, along with your attendance at our Specialized Field Engineer Training, has emphasized the tremendous amount of switchgear required for each new generating plant. We have also alerted the UTILITY INDUSTRY that we are a viable manufacturer of switchgear.

We encourage you to go after the switchgear for all proposed generating plants in your territory as you would a new major industrial facility. The main difference between the two is the lead time required in placement of orders.

JT/mla

Middletown Headquarters Marketing Dept.

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